



# O'NEILL

VINTNERS & DISTILLERS

PREMIUM OUTSOURCING SOLUTIONS *for the* WINE INDUSTRY

## Fact Sheet

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- OVERVIEW** { O'Neill Vintners & Distillers is the leader in premium outsourcing solutions for the California wine industry. Leveraging our vertically integrated vineyard, winery and bottling operations, O'Neill Vintners provides a broad array of contract production services to meet our customers' business needs. From grape supply through wine processing to bottling services, O'Neill has become the preferred outsourcing partner for many of the world's leading beverage alcohol companies and brand owners.
- OWNERSHIP** { O'Neill Vintners is privately held by Jeff O'Neill, former CEO of Golden State Vintners.
- CAPABILITIES** { O'Neill Vintners offers a comprehensive set of winemaking and production services, including:
- Grape supply
  - Brandy, port, sherry & neutral spirits
  - Custom processing
  - Bottling services
  - Bulk wine
  - Custom brands
- FACILITIES** { Located in the heart of California's Central Valley, our Parlier winery and distillery near Fresno enjoys a proud tradition of processing brandy and varietal wines since 1900. As a result of a robust capital improvement plan, O'Neill Vintners has been able to make significant infrastructure and equipment upgrades that have transformed our Parlier facility into one of the most modern wineries in California. The facility features a crush capacity of 125,000 tons and 26 million gallons of stainless steel, temperature controlled cooperage.
- WINES** { California Cabernet Sauvignon, Chardonnay, Chenin Blanc, Dry Red, Dry White, French Colombard, Merlot, Muscat Alexandria, Muscat Canelli, Petite Sirah, Pinot Grigio, Pinot Noir, Rubired, Ruby Cabernet, Sauvignon Blanc, Syrah, White Zinfandel.
- WINEMAKER** { Mark Rasmussen joined O'Neill Vintners & Distillers as Senior Winemaker after 12 years with Golden State Vintners (GSV). At GSV, Rasmussen oversaw winemaking, production, grape harvest and crush activities across all five of the company's wineries. He began his winemaking career in 1977 with Pacific Land and Viticulture and later moved to Sebastiani in 1982, where he became Director of Winemaking. In 1986 Rasmussen started his own company, Global Vin and Beverage, where he was instrumental in the launch of both the Vinterra and Viansa wine brands. He holds an undergraduate degree from UC Berkeley and a graduate degree in Food Science/Enology from Fresno State University.
- WINEMAKING** { O'Neill Vintners boasts a highly skilled, experienced winemaking and production staff of industry veterans. By combining modern winemaking techniques with traditional artisan craftsmanship, our winemakers monitor every detail to ensure that our wines will always over-deliver on the desired taste profile. We set high benchmarks for quality, and back up these standards by consistently producing award-winning wines across our full portfolio. Perhaps the most important endorsement of our winemaking credentials is the fact that many of the leading branded wineries outsource much of their California wine production through O'Neill Vintners.
- VINEYARDS** { O'Neill Vintners contracts over 15,000 acres of select vineyards in the many of the premier wine grape growing regions of California, including our own Gravelly Ford vineyard on the San Joaquin River in Madera County. O'Neill's extensive vineyard relationships allow us to offer a wide selection of premium varietals and wine styles to our customers.
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