



O'NEILL

VINTNERS & DISTILLERS



CASE GOODS PROGRAMS



O'Neill Vintners & Distillers is one of the largest custom wine producers in the United States. Leveraging our vertically integrated vineyard, winery and bottling operations, O'Neill Vintners offers turnkey “grape to shelf” programs for creating and launching custom wine brands.

O'Neill's unique production platform and winemaking approach enable us to produce a wide range of varietals and wine styles – each tailored to meet the specific needs of both consumers and the trade. Our mission is to continually exceed the expectations of our customers by providing the highest quality products and services at an exceptional value.

O'Neill Vintners employs a highly skilled, experienced winemaking and production staff of industry veterans. By combining modern winemaking techniques with traditional artisan craftsmanship, our winemakers monitor every detail to ensure that our wines will always over-deliver on the desired taste profile. We set high benchmarks for quality, and back up these standards by consistently producing award-winning wines across our full portfolio. Perhaps the most important endorsement of our winemaking credentials is the fact that many of the leading branded wineries outsource much of their California wine production through O'Neill Vintners.



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COMPANY FACTS

- ~ Privately held by Jeff O'Neill, former CEO of Golden State Vintners
- ~ 8th largest US winery based on total production volume
- ~ 125,000 tons of grapes crushed annually
- ~ Over 5 million proof gallons of brandy and spirits produced annually
- ~ 26 million gallons of stainless steel, temperature-controlled cooperage
- ~ 15,000 acres of vineyards under contract
- ~ One of the most modern winery facilities in California

CAPABILITIES

O'Neill Vintners has made a significant capital investment to produce and package custom brands for wine and malt-based beverages. From custom bottling to private labels, proprietary to control brands, O'Neill has the resources and flexibility to meet virtually any case goods requirements. Our core capabilities include:

- ~ Premium varietal grapes sourced throughout California's diverse growing regions
- ~ State-of-the-art bottling lines for wine and Ready-to-Drink (RTD) beverages
- ~ 150,000 square feet of air-conditioned warehouse storage
- ~ BRC quality control certification
- ~ Responsive customer service

WHY O'NEILL VINTNERS?

- ~ **Quality** – highest quality standards through our proven track record of contract winemaking for leading branded wineries
- ~ **Focus** – custom winemaking is our core business
- ~ **Experience** – dedicated staff with extensive industry experience
- ~ **Convenience** – convenient one-stop shopping for building custom brands: winemaking, packaging, bottling, warehousing, shipping and more
- ~ **Service** – all the essential support services under one roof: brand development, package design, project management, compliance, legal, planning, forecasting, logistics, distribution, sales, marketing, et al
- ~ **Cost-Effective** – competitive pricing as a result of our economies and efficiencies of scale

MAIN OFFICE

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WINERY & DISTILLERY

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Located in the heart of California's Central Valley, our Parlier winery near Fresno has been processing brandy and varietal wines since 1900. We are within three driving hours of Los Angeles and San Francisco and rail access is available on site.