




# O'NEILL

VINTNERS & DISTILLERS



PREMIUM OUTSOURCING SOLUTIONS  
*for the* WINE INDUSTRY

 O'Neill Vintners & Distillers is the leader in premium outsourcing solutions for the California wine industry. Leveraging our vertically integrated vineyard, winery and bottling operations, O'Neill Vintners provides a broad array of contract production services to meet our customers' business needs.

From grape supply through wine processing to bottling services, O'Neill Vintners is recognized as the preferred outsourcing partner for many of the world's leading beverage alcohol companies and brand owners. Today, O'Neill Vintners has grown to become the 8th largest US winery and has earned a reputation as one of the premier custom wine producers in California.

O'Neill Vintners employs a highly skilled, experienced winemaking and production staff of industry veterans. By combining modern winemaking techniques with traditional artisan craftsmanship, our winemakers monitor every detail to ensure that our wines will always over-deliver on the desired taste profile. We set high benchmarks for quality, and back up these standards by consistently producing award-winning wines across our full portfolio. Perhaps the most important endorsement of our winemaking credentials is the fact that many of the leading branded wineries outsource much of their California wine production through O'Neill Vintners.



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## PREMIUM OUTSOURCING SOLUTIONS *for the* WINE INDUSTRY

### COMPANY FACTS

- ~ Privately held by Jeff O'Neill, former CEO of Golden State Vintners
- ~ 8th largest US winery based on total production volume
- ~ 125,000 tons of grapes crushed annually
- ~ Over 5 million proof gallons of brandy and spirits produced annually
- ~ 26 million gallons of stainless steel, temperature-controlled cooperage
- ~ 15,000 acres of vineyards under contract
- ~ BRC quality control certification

### CAPABILITIES

Featuring one of the most modern wineries in the Central Valley, O'Neill Vintners offers a comprehensive set of winemaking and production services. Our core capabilities include:

- ~ Grape supply
- ~ Custom processing
- ~ Bulk wine
- ~ Brandy, port, sherry and neutral spirits
- ~ Bottling services

### WHY O'NEILL VINTNERS?

- ~ **Quality** – highest quality standards through our proven track record of contract winemaking for leading branded wineries
- ~ **Focus** – custom winemaking is our core business
- ~ **Experience** – dedicated staff with extensive industry experience
- ~ **Convenience** – complete vertical integration from “grape to bottle”
- ~ **Service** – all the essential support services under one roof: project management, laboratory analysis, compliance, legal, logistics, shipping, et al
- ~ **Cost-Effective** – competitive pricing as a result of our economies and efficiencies of scale

### WINERY & DISTILLERY

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Located in the heart of California's Central Valley, our Parlier winery near Fresno has been processing brandy and varietal wines since 1900. We are within three driving hours of Los Angeles and San Francisco and rail access is available on site.